



LETTER OF INTENT FOR 2018 BOARD MEMBERS

Your Name
Hans Lemm
Company/Organization
Kilombero Valley Teak Company Ltd
Your Title
Chief Executive Officer
Phone
+255 756 374 354
Email
hlemm@kvtc-tz.com / hans@lemm-mango.com
Vision, Plans & Objectives
<i>What are your goals and objectives? What would you like to see happen / make happen? What is your vision?</i>
<p>In recent years the Tanzanian socio-economic and political environment has become increasingly complex and private business is looked at with a (sometimes healthy) dose of scepticism by politicians as well as the general public.</p> <p>This environment provides for a challenge and an opportunity for AmCham to position itself as a networker and mediator between the private sector and politics, politicians and public opinion makers in order to create an environment where business is trusted and seen as a partner in the continued growth and development of Tanzania.</p> <p>The fundamentals of Tanzania and its growth potential have not changed but given current challenges in the investment climate (be it real or perceived) there appears to be reduced appetite for taking risk. AmCham can play an active part in bridging the gap between “potential” and “opportunity”.</p> <p>Further to the above It is often claimed that Agriculture is the backbone of the TZ economy but for most of the business groups operating in Tanzania this is not reflected in their membership composition. This represents an opportunity for AmCham to grow its membership base and become a true voice for the TZ business community.</p> <p>I would like to see AmCham make a genuine attempt to increase its exposure to businesses based outside of Dar es Salaam and become a channel for</p>

**companies operating in more remote areas to make their voices heard.
I would like provide my support to see through these changes and others.**

How long have you been a member of AmCham

Member since June 2014 (3.5yrs)

Your Qualifications

Please share the skill set(s) and qualifications you would bring to the AMCHAM board? How would your skills enhance the activities of the board?

Having lived and worked in Tanzania and wider East Africa for 15+ years in a variety of executive and operational roles in Forest Industries I believe to have a solid understanding of the challenges and opportunities that Tanzania has to offer.

During my time in East Africa I have worked with and for a wide range of investors ranging from entrepreneurs, family businesses as well as private equity, institutional investors and DFI's

Currently I serve on a number of corporate and advisory boards both in Tanzania as well as abroad (mainly South Africa) and I work closely with our PE investors on pipeline projects in the region.

My long-term residency in Tanzania and exposure to mid-sized businesses often based in a rural (agricultural) setting give me a unique and diversified perspective of what it means to do business in East Africa and more specifically in Tanzania.

I believe and hope that this perspective can enrich AmCham and assist the board and executives in setting their strategic course in the "Age of disruption" we are currently experiencing in Tanzania.

Citizenship (s)

Dutch

Compiled applications will be posted in advance of the Annual General Meeting